Agilence Loss Prevention Analytics

For Retail

Agilence is the leader in loss prevention analytics, helping retail, restaurant, and grocery companies increase their profit margins by reducing preventable loss.

Reduce Loss, Improve Margins, and Increase Profits

Years of digital transformation and an ever-expanding omnichannel landscape have made multi-store loss prevention and asset protection more complex than ever. Increases in customer conveniences have also unintentionally introduced margin leaks.

Get a grip on all your data with an analytics platform designed to minimize total retail loss. Keep your KPIs front and center and use data to preserve customer satisfaction without losing sight of what's happening across your stores.

Identify Fraud and Operational Errors

- Detect internal theft by automatically flagging suspicious behaviors
- Tie digital and physical store data to identify omnichannel fraud and operational issues
- Isolate fraud and training issues with machine learning and video synching
- Identify employee errors and take early corrective action
- Reduce investigation time by leveraging prescriptive alerts and action plans

Leverage Inventory Analytics to Predict Shrink

- Leverage cycle counts, adjustments, and inventory levels to identify emerging shrink opportunities and take proactive steps to mitigate the impact
- Compare inventory purchases to item sales to identify unusual variances
- Use dynamic inventory, shrink, adjustments, and sales data to make real-time decisions

Decrease Margin Erosion

- Get immediate visibility to promotion or discount abuse or misuse
- Identify excessive item markdowns by location and SKU
- Find pricing issues that may impact inventory data and margin

Optimize the Omnichannel

- Analyze Buy-Online-Pickup-In-Store (BOPIS) and Buy-Online-Return-In-Store (BORIS) transactions to maximize margins
- Minimize the negative margin impact of BORIS transactions by increasing up-sells or replacement sales
- Reinforce best practices with in-store associates via prescriptive alerts
- Identify and investigate online fraud issues quickly with advanced customer analytics including product, delivery address, and payment methods

Improve Labor Productivity

- Quickly identify underperforming stores and front-end associates that require additional training
- Replace manager interventions that slow down transaction time, waste labor, and inconvenience the customer
- Analyze sales and conversion rates by day, channel, and daypart to optimize scheduling

Fine-Tune Operations

- Produce actionable insights instead of countless reports, allowing managers to serve customers and employees instead
- Ensure consistent execution with alerts that provide the data and actions required to resolve the problem
- Alert management of out-of-stock conditions immediately

Trusted by industry leaders

Agilence empowers retail organizations like yours to easily analyze their data and identify anomalies and trends improve your profit margins, increase sales, and reduce loss.

Staples   Lbrands   Michael's   DSW   petco

CALERES   Guitar Center   BARNES & NOBLE   Follett   JOANN

five BELOW   claire's   carter's   SALLY BEAUTY   DULUTH TRADING CO   BJ's

The Agilence Advantage

Agilence has helped hundreds of retailers, restaurant operators, and grocers to increase their profit margins by reducing preventable loss across the business.

33x average ROI. 38 days average breakeven.	**All your data. One platform.**	**Actionable insights. Measurable results.**
Award winning customer support. 890+ years of industry expertise.	**SaaS-based. Secure. IT friendly.**	**Designed for LP professionals. By LP professionals.**

At Agilence, we specialize in uniting digital and physical transactions to help cutting-edge loss prevention teams expand beyond traditional theft and fraud to tackle preventable loss in all its forms — in the store, online, and at the corporate office. Agilence customers realize an average 33x ROI and breakeven in 38 days.

Every day, Agilence analyzes over 24 million transactions for our customers, transforming data into insights, and insights into actions. Our platform combines data from 200+ sources, including point-of-sale (POS), eCommerce, HR, labor, inventory, product, third-party delivery platforms, alarms, case management, loyalty, access control, video surveillance, and more.

Companies have saved millions of dollars by optimizing operations, identifying sources of margin erosion, and reducing shrink using Agilence. Many have also improved employee and customer safety, identified training opportunities, improved customer experiences, increased promotional success, and eliminated productivity gaps.

Agilence

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